# 9M/3Q 2024 Results ČSOB group

**Business Unit Czech Republic** 

EU IFRS unaudited consolidated 7 November 2024



# **Contents**

- ČSOB group
  - Key Figures
  - Financial Overview
  - Business Overview
- ČSOB Pojišťovna
- Business Unit Czech Republic
- Appendix



# **ČSOB** group: Key Figures



# **3Q 2024 at a glance**

# **ČSOB's rapid response to floods in Czech Republic**

In response to September floods in southern and eastern Czech Republic, insurer ČSOB Pojišťovna immediately dispatched technicians to affected areas, extended helpline hours, and expedited advance payments and claims settlements. Thanks to the great effort of the employees, 70% of reported claims were settled within one month after the disaster. The total estimated insurance damages reach CZK 1.75 billion, affecting up to 9,000 our clients. To support affected clients, ČSOB offered loan instalment deferrals for up to six months.

# **ČSOB** leads **CZK** 45 million support for flood-affected communities

Following the flood disaster, ČSOB promptly launched a public charity fundraising campaign. With public donations reaching CZK 20 million, ČSOB is fulfilling its commitment to match contributions, bringing the total support to CZK 40 million to affected regions. Additionally, ČSOB donates CZK 5 million through a special grant in its 'ČSOB helps regions' program.

# ČSOB Bohatství mutual fund hits CZK 50 billion mark

ČSOB Bohatství mutual fund has surpassed CZK 50 billion in assets under management, maintaining its leadership among Czech mixed funds with a 5.18% average annual return over the past five years.

#### **ČSOB** Drobné has 200 thousand users

Our innovative 'spare change' feature, ČSOB Drobné, is already used by more than 200,000 clients. The service automatically invests rounded-up card payments into mutual funds.

#### **ČSOB** partners with Ownest

ČSOB has entered into a partnership with Ownest, a startup offering innovative home financing. Ownest enables home ownership with just 3% initial contribution, significantly lowering the entry barrier. Clients can move into their new homes immediately, paying rent while given a two-year window to accumulate the remaining down payment funds.

# Strong mortgage growth and digital acceleration

ČSOB provided 4,500 new mortgages totaling CZK 17.2 billion in 3Q 2024, representing a 41% increase in number and a 63% increase in volume year-over-year. In 3Q 2024, clients signed 11% of all mortgages electronically through Smart Key and Mortgage zone. This innovation not only enhances client experience but also promotes sustainability by saving 64 sheets of paper per contract and significantly reducing processing time.



# **Measures of sustainable performance**

ČSOB group k	SOB group key indicators		2022	2023	9M 2023	9M 2024
Profitability	Net profit (CZK bn) Return on equity	16.2 14.3%	14.3 13.4%	15.1 14.2%	13.3 17.0%	13.6 16.1%
Liquidity	Loan to deposit ratio  Net stable funding ratio	71.1% 171.3%	70.6% 171.8%	70.3% 170.4%	68.6% 183.2%	74.1% 178.3%
Capital	CET1 ratio	22.4%	19.7%	19.4%	19.5%	20.1%
Impairments	Credit cost ratio	-0.42%	0.12%	-0.18%	-0.19%	-0.07%
Cost efficiency	Cost / income ratio Cost / income ratio (excl. banking taxes)	55.5% 51.8%	54.3% 50.6%	54.7% 51.2%	55.2% 50.5%	52.6% 49.6%



## 9M 2024 net result +2% Y/Y. Robust capital and liquidity. Excellent loan quality.

**Net profit** 

**Operating** 

income

ČSOB's **net profit** increased to **CZK 13.6bn** (+2% Y/Y) in 9M 2024 and to **CZK 4.1bn** (+2% Y/Y) in 3Q 2024.

**Operating income** increased to **CZK 32.9bn** (+7% Y/Y) in 9M 2024 and to **CZK 11.0bn** (+9% Y/Y) in 3Q 2024.

The increases were driven mainly by higher net interest income and higher net fee and commission income.

**Operating expenses** 

9M 2024 operating expenses excl. banking taxes grew to CZK 16.3bn (+5% Y/Y). Staff expenses increased +4% Y/Y and General administrative expenses excl. banking taxes grew +7% Y/Y. Banking taxes decreased by -31% Y/Y. 3Q 2024 operating expenses excl. banking taxes increased to CZK 5.7bn (+7% Y/Y).

**Impairments** 

**Total impairments** in 9M 2024 amounted to a **net release** of **CZK 510m** (compared to net release of CZK 1.3bn in 9M 2023). 3Q 2024 impairments amounted to a **net creation** of **CZK 413m**. **Credit cost ratio** in 9M 2024 reached **-7bps** (+12bps Y/Y). **NPL ratio** declined to 1.35% (-0.08pp Y/Y).

**Business** indicators

Loan portfolio reached CZK 964bn (+6% Y/Y). Total client deposits were CZK 1,275bn (-1% Y/Y) and total deposits decreased to CZK 1,424bn (-5% Y/Y). Assets under management grew to CZK 404bn (+19% Y/Y). Number of active clients increased +77ths Y/Y. Number of mobile banking active clients increased +14% Y/Y to 1.45m.

Liquidity & Capital

ČSOB maintains strong capital position and excellent liquidity ratios. **CET1** ratio reached **20.1%**. **Loan to deposit ratio** reached **74.1%**. The **short-term liquidity ratio LCR** was **145.4%** and the **long-term liquidity ratio NSFR** was **178.3%**.

**Sustainability** 

In 3Q 2024, gross sales of **Responsible investment funds** increased to CZK 5.5bn (+34% Y/Y) and share on total gross sales reached 38%. New sales of **low energy housing loans** increased to CZK 6.2bn (>+100% Y/Y) and **clean energy cars loans** reached CZK 0.3bn (+94% Y/Y).

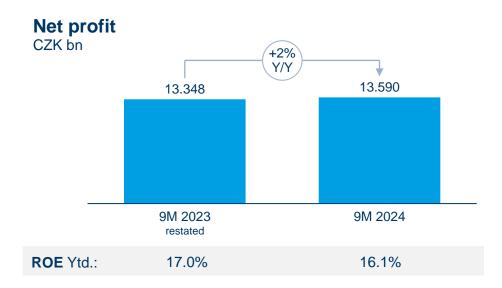
**Awards** 

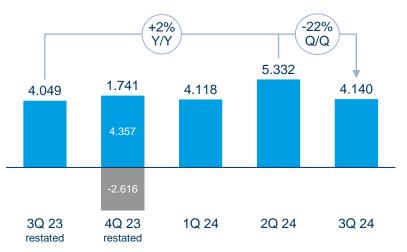
ČSOB's Market 24/7, part of ČSOB DoKapsy app, won the Gold Award at the Qorus Banking Innovation Award 2024. Market 24/7 allows customers to access stores outside of opening hours using their BankID.



### ČSOB group net profit

## Higher 9M 2024 net profit thanks to growing operating income





**9M 2024 net profit** increased to **CZK 13.6bn** (+2% Y/Y) fully driven by higher operating income (thanks to higher net interest income and net fee and commission income). Operating expenses slightly increased +2% Y/Y as increases in general administrative and staff expenses were partly offset by lower banking taxes. Net releases of loan loss provisions, while positive, were lower compared to the previous year.

**3Q 2024 net profit** amounted to **CZK 4.1bn**. The Y/Y increase of +2% Y/Y was attributed to higher operating income, partly offset by higher operating expenses and loan loss impairments. Compared to the previous quarter, net profit decreased -22%, primarily due to the creation of loan loss provisions of CZK 420m (compared to a net release in 2Q 2024).

The return on equity (ROE) reached 16.1% (-0.9pp Y/Y).



Note: Net profit and ROE for year 2023 have been restated. More in Appendix.

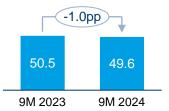
## Excellent loan quality and resilient capital and liquidity. Higher net interest margin.

Profitability

Net interest margin, Ytd. (%)



Cost / income ratio excl. banking taxes, Ytd. (%)

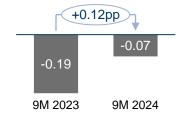


**ROE (%)** 



Loan portfolio quality

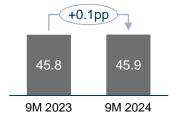
CCR, Ytd. annualized (%)



**NPL** ratio (%)



NPL coverage ratio (%)



Capital

CET 1 ratio (%)



**Total capital ratio (%)** 



MREL ratio (% of RWA)



Liquidity

**Net stable funding ratio (%)** 



Loan to deposit ratio (%)



Liquidity coverage ratio (%)



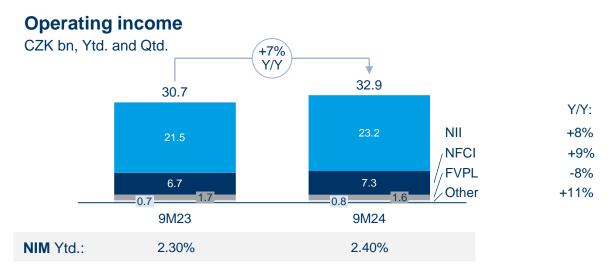


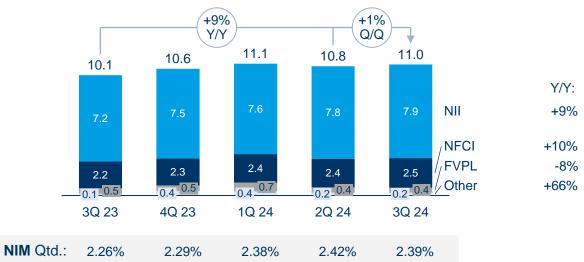
# **ČSOB** group: Financial Overview



### Operating income

# Higher income driven by NII and NFCI. NIM improving Y/Y.





9M/3Q 2024 **net interest income** increased **+8% Y/Y** and **+9% Y/Y** respectively both as a result of higher NII from deposits mainly in retail and SME segments and higher NII from loans in corporate and retail segments.

9M 2024 **net fee and commission income** increased **+9% Y/Y** primarily driven by higher asset management fees, loan and account fees and fees from foreign payments offset in part by lower fees from payment cards and higher distribution fees expense. The **+10% Y/Y** increase in 3Q 2024 driven by higher asset management fees.

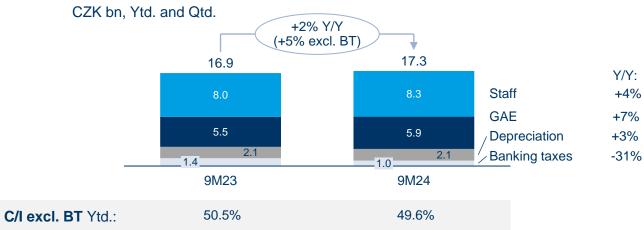
9M 2024 trading and fair value income decreased -8% Y/Y due to negative valuation adjustments and lower performance of financial markets. The -8% Y/Y decrease in 3Q 2024 was fully driven by negative valuation adjustments.

**Net interest margin** in 9M 2024 reached **2.40%** (+10bps Y/Y) thanks to better deposit as well as loan margins. 3Q 2024 net interest margin increased to 2.39% (+14bps Y/Y).



# Higher staff expenses impacted by wage inflation and bonuses

#### **Operating expenses**





9M/3Q 2024 total operating expenses increased +2% Y/Y and +7% Y/Y respectively. Excluding bank taxes, operating expenses increased +5% Y/Y and +7% Y/Y respectively.

9M 2024 **staff expenses** increased **+4% Y/Y** impacted by wage inflation and bonuses. The **-1% Y/Y** decrease in 3Q 2024 due to higher base in 3Q 2023 (restructuring reserve).

9M/3Q 2024 **general administrative expenses** grew **+7% Y/Y** and **+19% Y/Y** respectively both mainly due to higher ICT and distribution expenses.

9M 2024 **banking taxes** decreased **-31% Y/Y** due to lower contribution to the resolution fund.

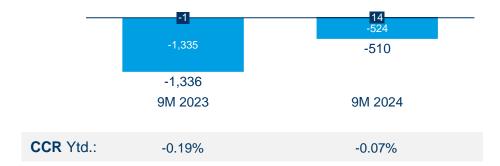
9M 2024 **cost/income ratio excluding banking taxes** reached **49.6%**. The Y/Y decrease is driven by improving operating income.

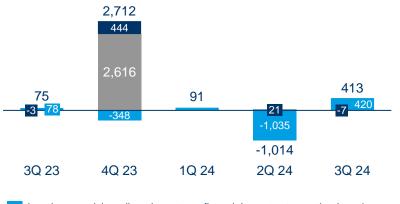


## **Continuous high quality of loan portfolio**

#### **Total impairments**

CZK m





loan loss provisions (impairments on financial assets at amortised cost)

other impairments (see note)

one-off goodwill impairment related to changes in state subsidy for building savings

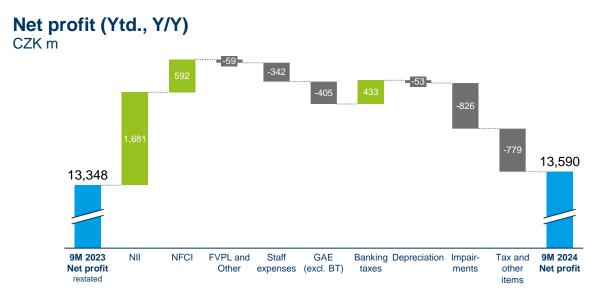
In 9M 2024, **loan loss provisions** amounted to a net release of **CZK 524m** driven by releases in 2Q 2024 of CZK 1,035m (mainly in Corporate and Retail) partly offset by 3Q 2024 creation of CZK 420m (driven by Corporate).

Credit cost ratio for 9M 2024 reached -0.07% (Ytd., annualized; +12bps Y/Y).

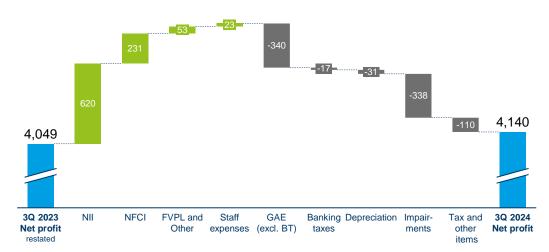
IFRS 9 Distribution (30.9.2024)	Amount (CZK bn)	Share on total loans
Loan portfolio	963.9	100%
Stage 1 - performing	820.8	85%
Stage 2 - underperforming	129.7	13%
Stage 3 - non-performing loans	13.4	1%



# Wrap up of net profit drivers



# Net profit (Qtd., Y/Y) CZK m



# The main difference between 9M 2024 and 9M 2023 net profit was caused by the following drivers:

#### On the **positive side**:

- · higher NII driven by NII from deposits and loans
- higher NFCI driven by higher asset management fees, loan and account fees and fees from foreign payments offset in part by lower fees from payment cards and higher distribution fees expense
- · lower banking taxes due to a lower contribution to the resolution fund

#### On the negative side:

- lower net releases of impairments mainly in SME and Corporate segments
- · higher tax and other items
- higher staff expenses impacted by wage inflation and bonuses
- higher GAE driven by ICT and distribution expenses

# The main difference between 3Q 2024 and 3Q 2023 net profit was caused by the following drivers:

#### On the positive side:

- higher NII driven by NII from deposits and loans
- higher NFCI driven by higher asset management fees

#### On the **negative side**:

- · higher GAE driven by ICT, marketing and distribution expenses
- · higher impairments driven by creation in SME and Corporate segments



# **Strong capital position**

Consolidated, CZK m	30.9.2023	31.12.2023	30.9.2024
Total regulatory capital	86,234	89,339	97,924
- Common Equity Tier 1 (CET1) Capital	85,741	89,103	97.667
- Tier 2 Capital	492	237	256
MREL eligible debt	40,794	45,843	46,565
Total RWA	439,904	458,282	484,762
- Credit risk	373,982	388,979	415,480
- Market risk	403	357	336
- Operational risk	65,519	68,946	68,946
Common Equity Tier 1 (CET1) ratio	19.5%	19.4%	20.1%
Total capital ratio	19.6%	19.5%	20.2%
Leverage ratio	3.91%	4.52%	4.47%
Available MREL as a % of RWA	27.9%	29.5%	29.8%
Available MREL as a % of LRE	6.31%	6.86%	6.61%

MREL ratio reached 29.8% of RWA and 6.61% of LRE at the end of September.

As of 30 September 2024, ČSOB was required to comply with MREL equal to 27.1% of RWA and 5.91% of LRE.



Total RWA (risk weighted assets) = credit risk RWA + market risk RWA + operational risk RWA Tier 1 capital = share capital + share premium + legal reserve funds + retained earnings + other comprehensive income – goodwill – intangible assets Tier 2 capital = subordinated debt weighted by regulatory coefficient + surplus in expected credit losses

Total regulatory capital = Common Equity Tier 1 (CET1) + Tier 2





# **ČSOB group: Business Overview**

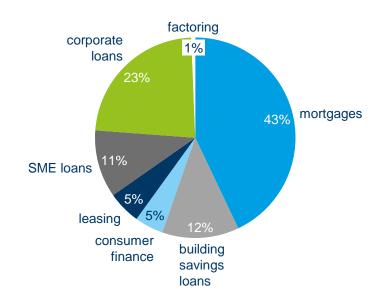


# **Strong growth of retail and business loans**

Gross outstanding volumes, CZK bn	30.9.2023	30.9.2024	Y/Y
Loan portfolio	907.7	963.9	+6%
Retail loans			
Mortgages	391.8	413.9	+6%
Consumer finance	39.6	44.6	+13%
Building savings loans	123.9	119.5	-4%
Business loans			
Corporate loans <sup>1</sup>	201.9	223.5	+11%
SME loans	99.6	105.0	+5%
Leasing	45.3	51.3	+13%
Factoring	5.7	6.1	+6%
Other <sup>2</sup>	49.5	57.0	+15%
Credit risk: loan portfolio	957.2	1,020.9	+7%

30.9.2024

60% of the total loan portfolio is in retail, out of which majority in financing housing needs.



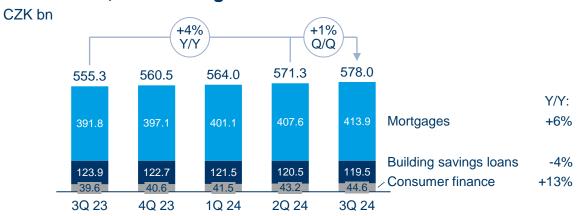


<sup>&</sup>lt;sup>1</sup> Including credit-replacing bonds.

<sup>&</sup>lt;sup>2</sup> Including off-balance sheet items and ALM/financial markets exposures.

## Strongest quarter in new sales of home loans since 2022

#### Retail loans, outstanding



The outstanding volume of **mortgages** increased +6% Y/Y.

The outstanding **building savings loan** portfolio decreased -4% Y/Y.

**Consumer finance** grew +13% Y/Y thanks to increase of new sales volume.

#### Home loans, new sales

CZK bn



New sales of home loans in 3Q 2024 significantly increased to CZK 20.2bn (+66% Y/Y and +5% Q/Q) aided in part by lower interest rates.

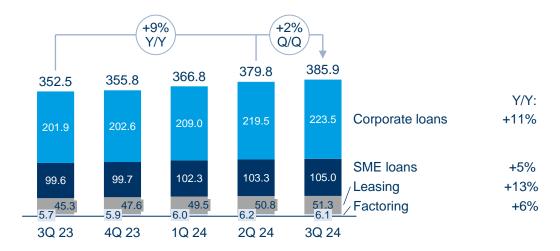
ČSOB provided **4.5 thousand new mortgages** (+41% Y/Y) in the total amount of **CZK 17.2bn** (+63% Y/Y) and **2.5 thousand new building savings loans** (+15% Y/Y) in the total amount of **CZK 3.0bn** (+86% Y/Y).



## Business loan growth driven by corporate segment and leasing

# Business loan and other finance, outstanding

CZK bn



Outstanding volumes of **Corporate loans** increased +11% Y/Y mainly driven by growing specialized finance loans.

**SME loans** increased +5% Y/Y driven by growing core SME lending (micro, small and mid-sized companies).

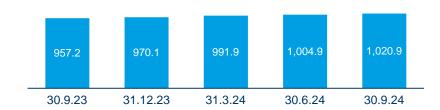
Outstanding volumes in **ČSOB Leasing** rose +13% Y/Y as a result of increase mainly in corporate segment.

**Factoring** outstanding volumes increased +6% Y/Y.

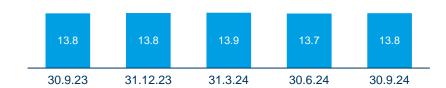


## **Excellent loan portfolio quality**

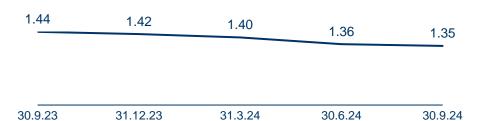
#### Credit risk: loan portfolio (CZK bn)



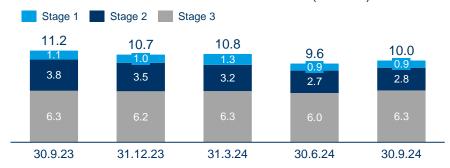
#### Non-performing loans (CZK bn)



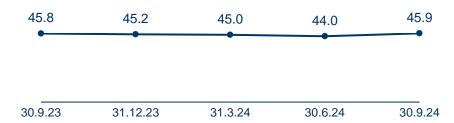
#### **NPL** ratio (%)



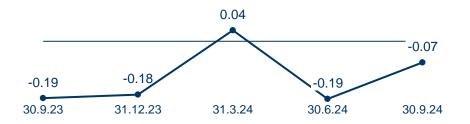
#### Allowances for loans and leases (CZK bn)



#### **NPL** coverage ratio (%)



#### Credit cost ratio (%, Ytd. annualized)

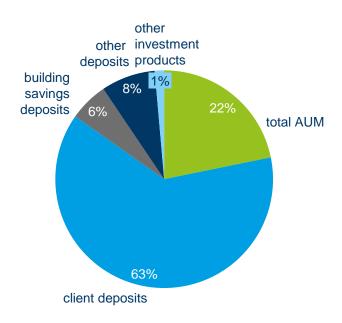




# **Strong growth of assets under management**

Outstanding volumes, CZK bn	30.9.2023	30.9.2024	Y/Y
Group deposits	1,494.6	1,424.3	-5%
Total client deposits	1,287.7	1,275.0	-1%
ČSOB bank client deposits	1,171.1	1,168.1	0%
Current accounts	594.3	592.0	0%
Savings deposits	264.0	314.7	+19%
Term deposits	312.9	261.4	-16%
<b>Building savings deposits</b>	116.6	106.9	-8%
Other deposits <sup>1</sup>	206.8	149.3	-28%
Total AUM	340.3	404.1	+19%
Pension funds	71.0	72.8	+3%
Mutual funds	212.7	270.2	+27%
Other AM <sup>2</sup>	56.6	61.0	+8%
Other investment products <sup>3</sup>	23.9	25.8	+8%







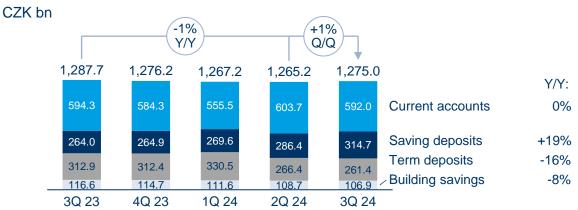
<sup>&</sup>lt;sup>1</sup> Other deposits predominantly consist of repo operations with institutional clients

<sup>&</sup>lt;sup>2</sup> Other AM includes discretionary asset management, qualified investors funds and other group assets

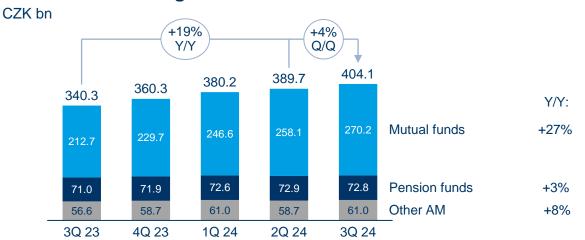
<sup>&</sup>lt;sup>3</sup> Including bonds, investment certificates. Not counted in total AUM. See definition in appendix.

## Strong growth of assets under management

#### **Total client deposits**



#### **Assets under management**



Total client deposits remained broadly flat -1% Y/Y and +1% Q/Q.

**ČSOB bank client deposits** remained flat Y/Y. The growth of saving deposits (+19% Y/Y) was offset by decrease of term deposits (-16% Y/Y). Current accounts remained stable Y/Y.

Building savings deposits decreased -8% Y/Y mainly due to the higher number of terminated contracts following the changes in state subsidy for building savings.

Mutual funds grew +27% Y/Y thanks to both strong net sales as well as positive performance effect.

New sales (gross) of mutual funds in 3Q 2024 reached CZK 14.5 bn (+20% Y/Y). The share of investments into responsible funds amounted to 38% of gross sales in 3Q.

The volume of savings in **pension funds** increased +3% Y/Y thanks to strong performance effect partly offset by higher volumes of outflows, which were influenced by changes in government pension insurance contributions.



21

### ČSOB group's distribution platform

## **Growing active client base**

	30.9.2023	31.12.2023	30.9.2024
Clients of ČSOB's group (mil.)	4.322	4.309	4.293
ČSOB branches (bank only)	200	198	198
ČSOB Retail/SME branches	180	179	179
ČSOB Private Banking branches	11	11	11
ČSOB Corporate branches	9	8	8
ČSOB Pojišťovna branches	94	94	93
Housing finance branches	9	8	4
ČSOBS advisory centers	223	224	210
ČSOB Leasing branches	5	5	5
ČSOB PSB outlets of the Czech Post network - of which specialized banking counters Czech Post franchise outlets	ca. <b>2,100</b> 227 ca. <b>900</b>	ca. <b>2,100</b> 227 ca. <b>900</b>	ca. <b>2,000</b> 228 ca. <b>900</b>
ATMs <sup>1</sup> - of which contactless - of which deposit	<b>1,016</b> 881 317	<b>1,020</b> 906 337	<b>1,032</b> 998 359

Number of clients decreased -29ths Y/Y. Number of active clients increased +77ths Y/Y.

At the end of September 2024, clients could use **1,032 ATMs** (+16 Y/Y) of which 998 were contactless (+117 Y/Y), 359 enabled cash deposits (+42 Y/Y) and 1,016 were customized for visually impaired clients.

The branch network remains stable, the number of **ČSOB** branches reached 198 (-2 Y/Y, stable Q/Q) by the end of September.

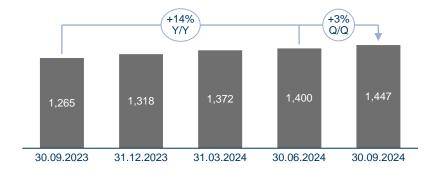
Extended portfolio of bank-insurance services at Czech Post is provided at **228 specialized banking counters**.

Clients can use our services at 4 housing finance branches, 210 ČSOBS advisory centers and 5 ČSOB Leasing branches.

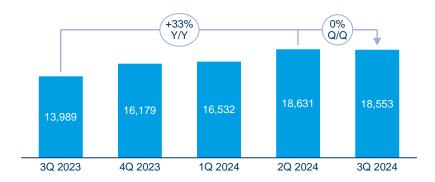


## Number of mobile banking active clients and transactions increasing

#### Mobile banking active clients<sup>1</sup> (ths)

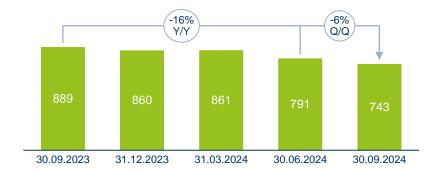


#### Mobile banking transactions<sup>2</sup> (ths)



As of 30 September 2024, the number of mobile banking **active clients** increased +14% Y/Y. In 3Q 2024, the number of **transactions** via mobile banking rose +33% Y/Y.

#### Internet banking active clients<sup>1</sup> (ths)



#### Internet banking transactions<sup>2</sup> (ths)



As of 30 September 2024, the number of internet banking active clients decreased -16% Y/Y. In 3Q 2024, the number of transactions via internet banking declined -19% Y/Y.



<sup>&</sup>lt;sup>1</sup> Active clients are clients who at least once during the last 3 months used mobile banking or internet banking.

<sup>&</sup>lt;sup>2</sup> Only transactions of retail and private banking clients are included. Transactions from standing payment orders are excluded.

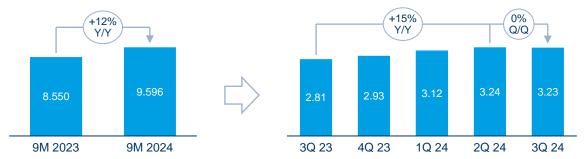
# ČSOB Pojišťovna: Key Figures



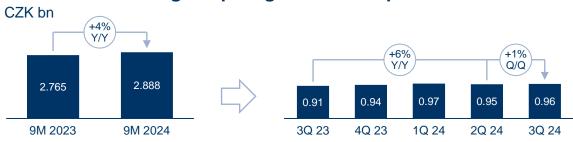
## Strong growth in non-life and life gross written premium

#### Non-life insurance - gross written premium

CZK bn

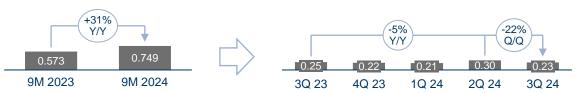


#### Life insurance – regular paid gross written premium



### Life insurance – single paid gross written premium

CZK bn



#### Non-life insurance

9M/3Q 2024 **non-life gross written premium** increased **+12% Y/Y** and **+15% Y/Y** respectively both mainly thanks to motor, industrial risk, house & households products.

#### Life insurance

9M/3Q 2024 regular paid gross written premium increased +4% Y/Y and +6% Y/Y respectively both thanks to higher new business and better lapses.

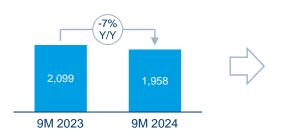
9M 2024 single paid gross written premium increased +31% Y/Y and decreased -5% Y/Y in 3Q 2024.

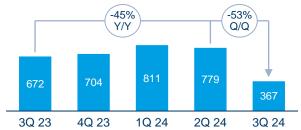


## **Net profit negatively impacted by floods and summer storms**

#### **Net profit**

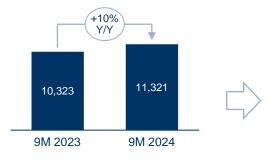
CZK m





#### **Operating income**

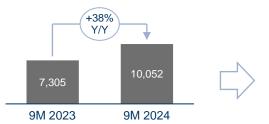
CZK m





### Insurance service expenses

CZK m





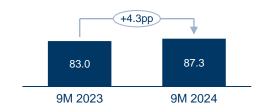
9M/3Q 2024 **net profit** decreased to **CZK 1,958m** (-7% Y/Y) and **CZK 367m** (-45% Y/Y) respectively due to negative impact of summer storms and September floods caused by cyclone Boris. The impact of floods is limited by reinsurance.

9M/3Q 2024 **operating income** grew to **CZK 11,321m** (+10% Y/Y) and **CZK 3,965m** (+11% Y/Y) respectively thanks to growing sales from both Non-life and Life insurance business.

9M/3Q 2024 **insurance service expenses** increased to **CZK 10,052m** (+38% Y/Y) and **CZK 4,988m** (+93% Y/Y) respectively driven by claims (floods, summer storms) and commissions (portfolio growth).

Non-life combined ratio increased to 87.3% (+4.3pp Y/Y).

#### Non-life combined ratio (%)

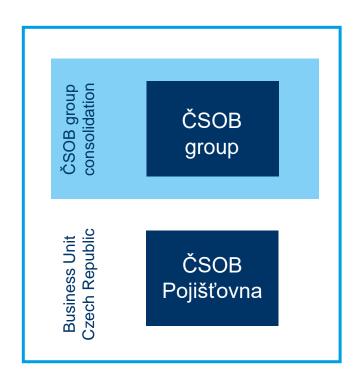


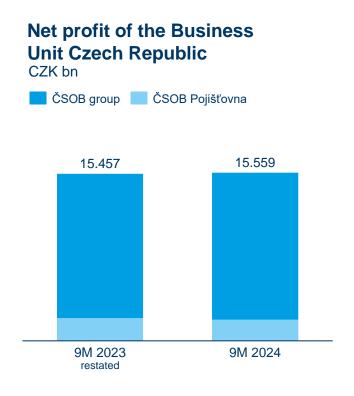


# **Business Unit Czech Republic**



# **Business Unit Czech Republic 9M 2024 net profit**





The 9M 2024 net profit of the Business Unit Czech Republic reached CZK 15.6bn (+1% Y/Y).

The Business Unit Czech Republic contains all KBC's operations in the Czech Republic, namely the ČSOB group, and full ownership of ČSOB Pojišťovna.

Net profit (CZK bn)	3Q 2023 restated	4Q 2023 restated	1Q 2024	2Q 2024	3Q 2024	3Q/3Q	9M 2023 restated	9M 2024	9M/9M
BU Czech Republic	4.721	2.461	4.933	6.107	4.529	-4%	15.457	15.559	+1%
o/w ČSOB Pojišťovna	0.672	0.704	0.811	0.779	0.367	-45%	2.099	1.958	-7%



# **Appendix**



# **Restatement of financial statements**

Due to incorrect static data set-up, ČSOB retrospectively corrected consolidated profit and loss statement and balance sheet for 2023. This restatement did not impact reported operating income or operating expenses.

#### **Profit and loss statement**

(Ytd., CZK m)

	<b>30/9/2023</b> as reported	restatement	<b>30/9/2023</b> restated	<b>31/12/2023</b> as reported	restatement	<b>31/12/2023</b> restated
Income tax expense	-1,474	-258	-1,732	-1,872	-347	-2,219
Profit for the period	13,605	-258	13,348	15,436	-347	15,089

#### **Balance sheet**

(CZK m)

	<b>30/9/2023</b> as reported	restatement	<b>30/9/2023</b> restated	<b>31/12/2023</b> as reported	restatement	<b>31/12/2023</b> restated
Current tax assets	950	-723	227	890	-740	150
Deferred tax assets	1,795	-207	1,588	1,403	0	1,403
Total assets	2,108,967	-930	2,108,037	1,869,032	-740	1,868,292
Current tax liabilities	256	0	256	283	280	563
Total liabilities	1,998,951	0	1,998,951	1,754,551	280	1,754,831
Retained earnings	66,131	-930	65,201	67,963	-1,020	66,943
Total equity	110,016	-930	109,086	114,481	-1,020	113,461
Total liabilities and equity	2,108,967	-930	2,108,037	1,869,032	-740	1,868,292



# **Ratios and other indicators**

Ratio / Indicator	31.12.2021	31.12.2022	31.12.2023	30.9.2023	30.9.2024
Net interest margin (Ytd., annualized, %)	2.08	2.54	2.30	2.30	2.40
Cost / income ratio (%)	55.5	54.3	54.7	55.2	52.6
Cost / income ratio excl. bank. taxes (%)	51.8	50.6	51.2	50.5	49.6
RoE (Ytd., %)	14.3	13.4	14.2	17.0	16.1
RoA (Ytd., %)	0.88	0.72	0.77	0.90	0.92
RoAC, BU Czech Republic (Ytd., %)1	39.2	32.7	35.0	40.4	39.1
Credit cost ratio (Ytd., annualized, %)	-0.42	0.12	-0.18	-0.19	-0.07
NPL ratio (%)	1.83	1.69	1.42	1.44	1.35
NPL coverage ratio (%)	49.4	44.6	45.2	45.8	45.9
Common Equity Tier 1 (CET1) ratio (%)	22.4	19.7	19.4	19.5	20.1
Total capital ratio (%)	22.7	20.0	19.5	19.6	20.2
Leverage ratio (Basel III, %)	4.65	4.45	4.52	3.91	4.47
Available MREL of RWA (%)	27.4	29.4	29.5	27.9	29.8
Available MREL of LRE (%)	5.67	6.65	6.86	6.31	6.61
Net stable funding ratio (Basel III, %)	171.3	171.8	170.4	183.2	178.3
Liquidity coverage ratio (Basel III, %)	143.5	156.2	201.4	145.3	145.4
Loan to deposit ratio (%)	71.1	70.6	70.3	68.6	74.1

<sup>&</sup>lt;sup>1</sup> Fully-loaded.



# **Profit and loss statement**

(CZK m)	3Q 2023	2Q 2024	3Q 2024	Y/Y	Q/Q	9M 2023	9M 2024	Y/Y
	restated					restated		
Net interest income	7,239	7,761	7,859	+9%	+1%	21,527	23,208	+8%
Interest income	33,112	25,311	23,328	-30%	-8%	95,829	77,036	-20%
Interest expense	-25,873	-17,550	-15,469	-40%	-12%	-74,302	-53,828	-28%
Net fee and commission income	2,247	2,394	2,478	+10%	+4%	6,668	7,260	+9%
Net gains from financial instruments at FVPL <sup>1</sup>	463	444	424	-8%	-5%	1,733	1,594	-8%
Other operating income <sup>2</sup>	140	240	232	+66%	-3%	746	826	+11%
Operating income	10,089	10,839	10,993	+9%	+1%	30,674	32,888	+7%
Staff expenses	-2,844	-2,774	-2,821	-1%	+2%	-7,954	-8,296	+4%
General administrative expenses	-1,811	-1,913	-2,168	+20%	+13%	-6,904	-6,876	0%
General administrative expenses (excl. banking taxes)	-1,800	-1,846	-2,140	+19%	+16%	-5,486	-5,891	+7%
Banking taxes	-11	-67	-28	>+100%	-59%	-1,418	-985	-31%
Depreciation and amortisation	-685	-697	-716	+5%	+3%	-2,064	-2,117	+3%
Operating expenses	-5,340	-5,384	-5,705	+7%	+6%	-16,922		+2%
Impairment losses	-75	1,014	-413	>+100%	+/-	1,336	510	-62%
Impairment on financial assets at amortised cost	-78	1,035	-420	>+100%	+/-	1,335	524	-61%
Impairment on financial assets at fair value through OCI	0	-1	1	n/a	+/-	0	0	n/a
Impairment on goodwill	0	0	0	n/a	n/a	0	0	n/a
Impairment on other assets	3	-20	6	+100%	+/-	1	-14	+/-
Share of profit of associates	-1	10	10	+/-	0%	-9	16	+/-
Profit before tax	4,673	6,479	4,885	+5%	-25%	15,079	16,125	+7%
Income tax expense	-625	-1,147	-745	+19%	-35%	-1,732	-2,535	+46%
Profit for the period	4,049	5,332	4,140	+2%	-22%	13,348	13,590	+2%
Attributable to:						10.010	10 700	
Owners of the parent	4,049	5,332	4,140	+2%	-22%	13,348		+2%
Non-controlling interests	0	0	0	n/a	n/a	0	0	n/a

<sup>&</sup>lt;sup>1</sup> FVPL = fair value through profit and loss



<sup>&</sup>lt;sup>2</sup> Other operating income = Net realised gains from financial intruments at fair value through other comprehensive income (OCI), dividend income, income and expense from operating lease, other net income

# **Balance sheet - assets**

F SHEEL - assets	30/9 2023	31/12 2023	30/9 2024	Y/Y
(CZK m)	restated	restated		
Cash and balances with central banks and other demand deposits	65,738	24,243	48,853	-26%
Financial assets held for trading	80,669	38,935	38,753	-52%
Financial assets held for trading pledged as collateral	47	0	0	-100%
Financial assets designated at fair value through P/L	0	0	0	n/a
Non-trading financial assets mandatorily at fair value through profit or loss	828	1,330	577	-30%
Financial assets at fair value through other comprehensive income (OCI)	12,224	10,896	16,143	+32%
Financial assets at fair value through OCI pledged as collateral	2,802	4,326	6,342	>+100%
Financial assets at amortised cost - net	1,877,946	1,504,199	1,828,454	-3%
Financial assets at amortised cost - debt securities (gross)	284,475	63,202	220,805	-22%
Financial assets at amortised cost - loans to credit institutions (gross)	701,387	536,551	653,778	-7%
Financial assets at amortised cost - loans to other than credit institutions (gross)	902,776	914,700	963,569	+7%
Financial assets at amortised cost - provisions	-10,692	-10,254	-9,698	-9%
Financial assets at amortised cost pledged as collateral	18,322	237,654	71,121	>+100%
Fair value adjustments of the hedged items in portfolio hedge	-17,068	-10,437	-4,824	-72%
Derivatives used for hedging	36,517	29,215	20,765	-43%
Current tax assets	227	150	100	-56%
Deferred tax assets	1,588	1,403	1,106	-30%
Investments in associates and joint ventures	64	68	102	+59%
Investment property		0	1,707	n/a
Property and equipment	12,253	12,510	12,162	-1%
Goodwill and other intangible assets	11,683	8,938	9,025	-23%
Non-current assets held-for-sale	54	65	76	+41%
Other assets	4,143	4,797	3,550	-14%
Total assets	2,108,037	1,868,292	2,054,012	-3%



# **Balance sheet – liabilities and equity**

	2023	2023	2024	Y/Y
(CZK m)	restated	restated		•
Financial liabilities held for trading	80,144	40,875	39,541	-51%
Financial liabilities at fair value through P/L	25,293	25,257	22,923	-9%
Financial liabilities at amortised cost	1,875,942	1,669,478	1,860,385	-1%
of which Deposits received from central banks	0	0	0	n/a
of which Deposits received from credit institutions	136,556	260,648	292,911	>+100%
of which Deposits received from other than credit institut.	1,494,567	1,336,648	1,424,460	-5%
of which Debt securities in issue		24,302	94,282	-53%
of which Subordinated liabilities	40,980	45,843	46,651	+14%
of which Lease liabilities	2,066	2,037	2,081	+1%
Fair value adjustments of the hedged items in portfolio hedge	-23,076	-15,396	-10,116	-56%
Derivatives used for hedging	31,167	24,454	19,124	-39%
Current tax liabilities	256	563	200	-22%
Deferred tax liabilities	1,196	1,521	1,665	+39%
Provisions	802	709	491	-39%
Other liabilities	7,227	7,370	7,241	0%
Total liabilities	1,998,951	1,754,831	1,941,454	-3%
Share capital	5,855	5,855	5,855	0%
Share premium	20,929	20,929	20,929	0%
Statutory reserve	18,687	18,687	18,687	0%
Retained earnings		66,943	65,255	0%
Financial assets at fair value through OCI - revaluation reserve	-459	-265	-212	-54%
Cash flow hedge reserve		1,324	2,061	+/-
Foreign currency translation reserve		-12	-17	-11%
Parent shareholders' equity	109,086	113,461	112,558	+3%
Minority interest	0	0	0	n/a
Total equity	109,086	113,461	112 558	+3%
Total liabilities and equity	2,108,037	1,868,292	2,054,012	-3%

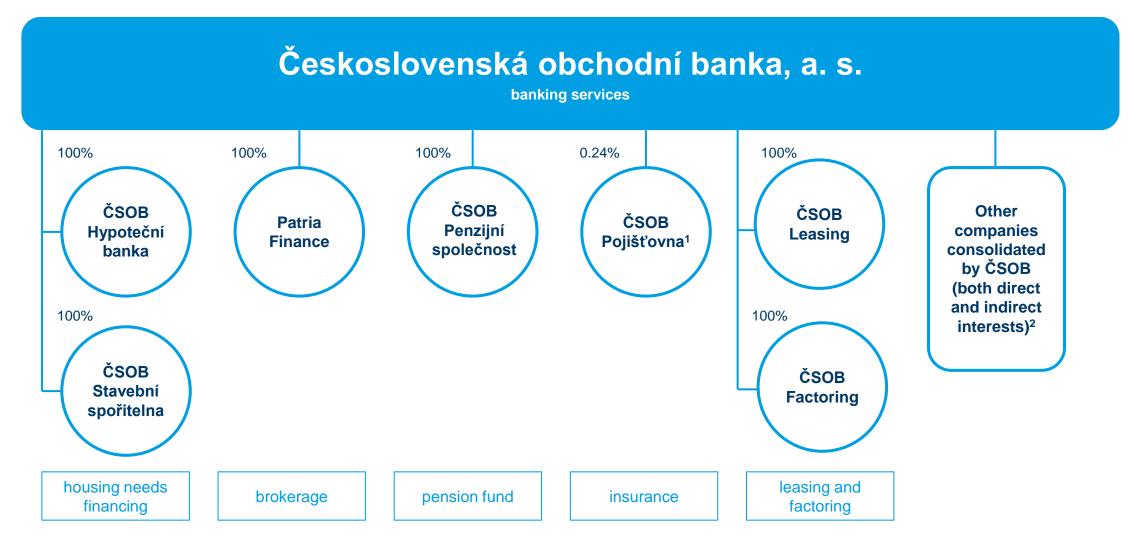
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31/12

30/9



# The ČSOB group in the Czech Republic





<sup>&</sup>lt;sup>1</sup> 99.76% of shares owned by KBC Insurance; by the equity method consolidation.



<sup>&</sup>lt;sup>2</sup> A complete list of companies consolidated by ČSOB is stated in ČSOB Annual Report.

# **Employees**

#### Number of FTEs – average



#### Number of FTEs - end of the period



The average **number of Group FTEs remained flat Y/Y** as an efficiency increase mainly in retail distribution was offset by more FTEs related to new Patria activities in Hungary.

The number of Group FTEs at the end of the period slightly decreased (-12 FTEs Y/Y).



# **Glossary - ratios**

Available MREL as a % of LRE (MREL leverage ratio)	(Total regulatory capital + Eligible liabilities) / (On-balance + Off-balance sheet items + Counterparty exposure for Derivatives and SFT + Add-ons) (according to CRR)		
Available MREL as a % of RWA (MREL ratio)	(Total regulatory capital + Eligible liabilities) / Total RWA (according to CRR)		
Common Equity Tier 1 (CET1) ratio	Tier 1 capital (CET1) / Total RWA (according to CRR)		
C/I (cost/income ratio)	Operating expenses / operating income, Ytd.		
CCR (credit-cost ratio)	Total credit costs / average Credit risk: loan portfolio in the year (simple average of previous year end and reported period end balances); Ytd.		
Leverage ratio	Tier 1 capital / (On-balance + Off-balance sheet items + Counterparty exposure for Derivatives and SFT + Add-ons) (according to CRR)		
Liquidity coverage ratio	High quality liquid assets (unencumbered and convertible into cash) to liquidity needs (outflow – inflow) for a 30 calendar days time horizon under specified significant stress scenario (according to CRR)		
Loan to deposit ratio	IFRS 9: Financial assets at amortised cost - loans to other than credit institutions (net) / Deposits received from other then credit institutions at amortised cost minus repo operations with non-banking financial institutions		
Net stable funding ratio (NSFR)	Available amount of stable funding / required amount of stable funding (according to CRR)		
NIM (net interest margin)	Net interest income excl. volatile short-term assets used for liquidity management / average interest earnings assets excl. volatile short-term assets used for liquidity management; Qtd./Ytd., annualized		
Non-life combined ratio	Short-tern non-life insurance contracts: (claims and claim related costs net of reinsurance + costs other than claims and commissions) / (earned expected premiums received, net of reinsurance)		
NPL (non-performing loans) ratio	Outstanding amount of non-performing loans (incl. off-balance sheet items) / Credit risk: loan portfolio		
NPL coverage ratio	Specific allowances for loans and leases (incl. off-balance sheet items) / non-performing loans (incl. off-balance sheet items)		
ROA (return on assets)	Net profit for the year / average of total assets; Ytd., annualized		
ROAC, BU Czech Republic (return on allocated capital)	Result after tax (including minority interests) of the ČSOB group, adjusted to take account of allocated capital instead of actual capital / average allocated capital of the ČSOB group (KBC group methodology)		
ROE (return on equity)	Net profit for the year / average of total shareholders' equity; Ytd., annualized		
Total capital ratio	Total regulatory capital / Total RWA (according to CRR)		

# **Glossary – other definitions**

Active clients	Include clients with current account and active income.		
Assets under management	Including pension funds, mutual funds (assets under management in structured/capital protected funds and other mutual funds), other asset management and assets under management products and assets under management of Slovak local funds managed in the Czech Republic.		
Banking taxes	Including contribution to the Resolution Fund, Deposit insurance premium and Securities Traders Guarantee Fund.		
Building savings deposits	All ČSOBS financial liabilities at amortized cost minus deposits received from credit institutions.		
Building savings loans	All customer lending granted by ČSOBS in book values. Gross.		
Consumer finance	Loan portfolio granted by ČSOB's retail network (ČSOB and PSB brand) in book values. Gross.		
Corporate loans	Loan portfolio granted by ČSOB's corporate banking network in book values, including credit-replacing bonds. Gross.		
Credit risk: loan portfolio	Including all payment credit, guarantee credit, standby credit and credit derivatives, granted by ČSOB to private persons, companies, governments and banks. Bonds held in the investment portfolio are included if they are corporate- or bank-issued, hence government bonds and trading book exposure are not included.		
Group deposits	Item Deposits received from other than credit institutions from the consolidated balance sheet (incl. ČSOBS/building savings deposits).		
Leverage ratio exposure (LRE)	On-balance + Off-balance sheet items + Counterparty exposure for Derivatives and SFT + Add-ons (denominator of leverage ratio; according to CRR)		
Loan portfolio	Loans and receivables to other than credit institutions (incl. ČSOBS/building savings loans) plus loans and receivables to credit institutions minus exposure to banks from interbank transactions plus credit replacing bonds (in FVOCI portfolio).		
Mortgages	All loans booked in ČSOB Hypoteční banka, including home equity loans and mortgage loans to legal entities, excluding intra-group loans. Gross.		
MREL	Minimum requirement for own funds and eligible liabilities.		
Other investment products	Including bonds and investment certificates issued by ČSOB or ČSOB Hypoteční banka held by clients of Retail and Private banking which are reported either as Financial liabilities at fair value through P/L or as Financial liabilities at amortised cost - Debt securities in issue.		
Other operating income	Net realized gains from financial instruments at fair value through other comprehensive income (OCI) + dividend income + income and expense from operating lease + other net income		
SME loans	Loan portfolio granted by ČSOB's SME network in book values. Gross.		
Total risk weighted assets (RWA)	Credit risk RWA + Market risk RWA + Operational risk RWA (according to CRR)		
Trading and fair value income	Net gains from financial instruments at fair value through profit and loss.		

# **Contacts**

### **ČSOB Investor Relations Team**

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